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MARKETING



INCENTIVES

ORANGE COUNTY
PARTNERSHIP
CENTER OF ECONOMIC DEVELOPMENT
NEW YORK



2017 ANNUAL REPORT

SUCCESS IS WHERE PREPARATION AND OPPORTUNITY MEET

ORANGE COUNTY, NY

SUCCESS IS WHERE PREPARATION AND OPPORTUNITY MEET

The economic development tsunami that is taking place in Orange County didn't merely happen by chance.

Orange County's economic explosion in recent years is the dramatic result of meticulous preparation, the execution of strategic initiatives, and the forging of numerous key partnerships along the way. These ingredients have allowed our talented team of economic development professionals to efficiently and effectively recruit and respond to the array of attraction and expansion projects landing in our county this year.

For decades, the Orange County Partnership has developed and executed multi-faceted business attraction marketing campaigns touting the benefits of locating in Orange County, New York. Our approach continually evolves, evidenced by our innovative Commercial Real Estate Summit (CRES) that soared to new heights in May. Held in the impeccable Atlantic Aviation hangar at Stewart Airport, the 2017 CRES connected hundreds of local and regional commercial brokers, developers and site selectors to available shovel ready sites, economic incentives and our valued Investors.

Adding jet fuel to the Partnership's efforts and to Orange County's economic resurgence, County Executive Steve Neuhaus, along with the Orange County Legislature has provided a balanced vision to drive growth while at the same time, enhancing the quality of life for our residents.

The Orange County Industrial Development Agency, whose very mission is to promote economic growth through incentive-based allocations, aggressively and creatively develops incentive packages to supplement our efforts.

Incentives play a significant role in a business' decision to ultimately locate here in Orange County and we do all we can to help our attraction and expansion projects earn all the support they can. Through our collaboration with Hudson Valley Economic Development Corporation and our active involvement in the Mid-Hudson Regional Economic Development Council, the Hudson Valley has received more grant funding than any other region in the state.

Our partners at Empire State Development (ESD) are helping to promote a vigorous and growing regional economy through the efficient use of loans, grants, tax credits and marketing. Several of the major corporate announcements we're celebrating this year simply would not have been possible if not for the support of the Orange County business leaders, Orange County Government, the IDA, New York State and Empire State Development.

Orange County's economic development success didn't happen by accident, it was built on the power of our partnerships and our ability to prepare for any and all opportunities that await us.



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INCENTIVES

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FINDING HOME

farms
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3



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2017 A YEAR IN REVIEW



7



10



11



14

1. Amy's Kitchen broke ground on their new manufacturing facility in the Town of Goshen.
2. Norwegian Air partnered with Stewart International Airport offering transatlantic flights to Belfast, Dublin, Shannon and Northern Ireland and Edinburgh, Scotland.
3. Finding Home Farm's opened their new manufacturing facility in the Town of Greenville.
4. Aurochemicals expands their facility in the Village of Washingtonville.
5. STERIS Isomedix opens their new manufacturing facility in the Village of Chester.
6. Governor Andrew Cuomo announces grand opening of the new Governor Mario M. Cuomo Bridge.
7. LEGOLAND New York will open for business in 2020.
8. The new Orange County Government Center opened in November 2017.
9. CPV Valley Energy Center, LLC, \$900 MM project, employs 850 contractors while under construction.
10. Commercial Brokers and Site Selectors take aerial tours of sites at our 2017 Commercial Real Estate Summit.
11. County Executive, Steve Neuhaus honored as 2017 Most Valuable Partner.
12. OCP participates in Advance Testing's Mentorship Program with a tour of Satin Fine Foods.
13. CITIVA and Valley Agriceuticals awarded medical marijuana licenses.
14. AmerisourceBergen, a \$75 MM distribution center of pharmaceuticals opens for business in the Town of Newburgh.

SUCCESS IS WHERE PREPARATION AND OPPORTUNITY MEET



1,840 JOBS | 1,788,056 SQUARE FEET | \$693,232,500 CAPITAL INVESTMENT

ALLIANCE FOR BALANCED GROWTH

A UNIFIED VOICE FOR DEVELOPMENT

Alliance for Balanced Growth - Member Organization *Supporting Balanced Development Since 2003*

- Supporting Corporate Attraction & Expansion
- Facilitating the Municipal Approval Process
- Advocating on behalf of Quality Projects
- Keeping our Membership Educated and Informed on Critical Development Legislation & Regulations



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2017 STRATEGIC PARTNERS

Orange County's Power Team



2017 COMMERCIAL REAL ESTATE SUMMIT

ORANGE COUNTY TAKES FLIGHT

In May, the Orange County Partnership hosted its 2017 Commercial Real Estate Summit, a biennial event that showcases the County's inventory of shovel ready parcels and commercial real estate holdings. It also serves to connect more than 100 commercial brokers, developers and site selectors from around the region and the nation to promote the benefits of locating in Orange County, New York.

This year's Summit was held at Atlantic Aviation at Stewart International Airport, a pristine facility that underscores the Port Authority of New York & New Jersey's commitment to expanding services at the airport and its role as a key transportation hub that contributes to the economic vitality of Orange County and the Mid-Hudson Region.

The centerpiece of the Summit was the Partnership's unique showcase of available commercial land parcels and buildings, highlighted by state-of-the-art drone and virtual reality videos. Attendees transitioned into multiple breakout sessions that provided an overview of state and local incentives as well as an introduction to StateBook, the first nationwide online marketplace for economic development and corporate site selection.

Howard Zemsky, President & CEO of Empire State Development and Commissioner of the New York State Department of Economic Development, served as the keynote speaker. He complimented the Partnership's economic development strategies while touting several of Orange County's high profile attraction and expansion wins. Mr. Zemsky delivered a unique perspective on promoting the state's vigorous and growing economy, encouraging business investment and job creation, and supporting the diverse, prosperous local economies across New York.

Our guests participated in site tours on land and in the air, gaining a better understanding of our commercial real estate inventory. As a result of this summit, several new leads are now in our pipeline.



Virtual Reality Property Tours



2017 CRES Presentation



Aerial Property Tours

2017 SENIOR PARTNERS



2017 DISTINGUISHED INVESTORS

AJ Ross Creative Media
Construction Contractors Association of the Hudson Valley
CPV Valley Energy Center, LLC
Drake Loeb PLLC
Engineers Labor-Employer Cooperative (ELEC)
Fabricators & Erectors Association
Pratt & Whitney - Advanced Coating Technologies

Holt Construction Corp.
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LeChase Construction Services, LLC
Millennium Pipeline Company LLC
Orange Bank & Trust Company
PKF O'Connor Davies

2017 NEW INVESTORS

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Pepsi-Cola of the Hudson Valley
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PS&S Integrated Services
Rhinebeck Bank
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Signature Flight Support
Simone Metro Properties Development
Sleep Inn & Suites - Middletown/Goshen
Sleep Inn & Suites Hotel, Monroe-Woodbury
sPowell Associates, Inc.
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The Whiting-Turner Contracting Company
Tinkelman Architecture, PLLC
Utility Survey Corp.
Verizon Wireless Zone
Waterstone Retail Development, Inc.

2017 INVESTORS

The spirit of cooperation and true partnership is exemplified by the continued support of the following members:

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Action Plus Project Management, Inc.
Advance Testing Company, Inc.
AJ Ross Creative Media, Inc.
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Empire State Bank
Empire State Development Fund

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Ethan Allen Workforce Solutions
Fabricators & Erectors Association
Farr Engineering
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First Federal Savings of Middletown
Focus Media, Inc.
Frontier Communications
Fusco Engineering & Land Surveying, P.C.
Galileo Technology Group
GKG CPAs
Harris Beach PLLC
HeadzUp, Inc.
Here's Help Staffing & Recruiting
High Hotels: Courtyard by Marriott &
Hampton Inn Middletown
Holt Construction Corp.
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Seely & Durland Insurance
St. Luke's Cornwall Hospital
Sterling National Bank
Steven Lombardi Construction
Storm King Group, Inc.
SUNY Orange
TEC Land Surveying P.C.
TD Bank
TKC Landscaping
Takasago International Corporation (USA)
Taylor Montgomery, LLC
Tectonic Engineering & Surveying
Consultants P.C.
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The Byne Group
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The EBS Group, Inc.
The Frassetto Companies LLC
The Ruby Group
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Town of Crawford
Town of Hamptonburgh
Town of Montgomery
Town of New Windsor
Town of Wallkill
Town of Warwick
Town of Wawayanda
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Unicorr Packaging Group
Unilock
United Way of the Dutchess-Orange Region
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Valuation Consultants, Inc.
Verticon, Ltd. Construction
Village of Goshen
Village of Walden
Volum8 Creative Inc.
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Walden Savings Bank
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